



**CENTRAL****SQUARE**

**TECHNOLOGIES**

# **Representing CentralSquare Technologies**

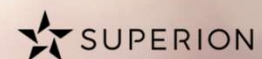
**Theresa “TC” Thomas**  
Senior Solutions Consultant

**Kelly Fontes**  
Solutions Consultant

**Ashlee Zahn**  
Solutions Consultant

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Senior Account Manager

**Sally Olson-Nelson**  
Senior Account Manager



**BUILDING**  
**SAFER** **AND**  
**SMARTER**  
**COMMUNITIES**

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 **aptean**

 **SUPERION**

 **TRITECH**

**ZUERCHER**

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**#1**

Market Position in  
Public Safety

**End-to-End Suite**

Call to Case

**Largest  
Investment**

in Public Sector Software

**7,650+**

Customers

**2,000**

Employees

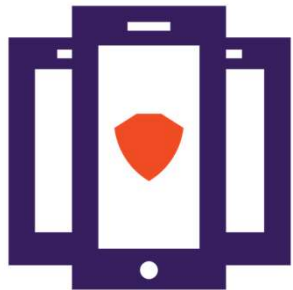
**CENTRAL**SQUARE



**911 &  
CAD**



**RECORDS**



**MOBILE**



**PUBLIC  
SAFETY  
ENTERPRISE**



**JAIL**

# Who are our Customers?

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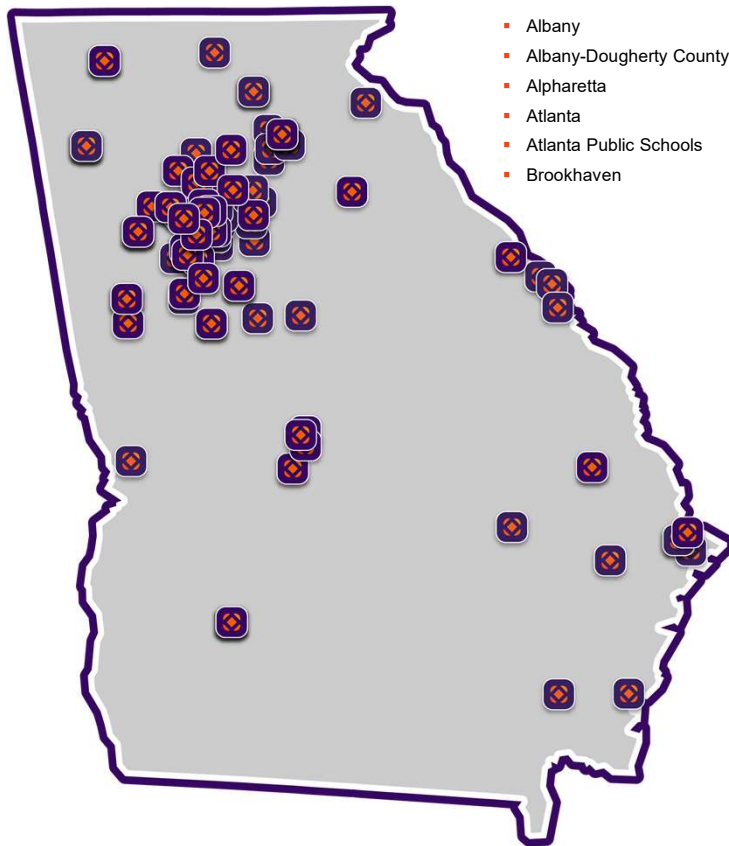
 SUPERION

 TRITECH

ZUERCHER

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# CentralSquare Connects with Georgia Agencies



- Albany
- Albany-Dougherty County
- Alpharetta
- Atlanta
- Atlanta Public Schools
- Brookhaven

- Brunswick
- Butts County
- Capital City Ambulance
- Centerville
- Chamblee
- ChatComm
- Chatham County
- Cherokee County E-911
- Clarkston
- Clayton County
- Cobb County
- College Park
- Columbia County
- Columbus Consolidated Government
- Conyers
- Coweta County
- Dahlonega Marshal's Office
- Dalton
- DeKalb County Homeland Security
- DeKalb County
- DeKalb County State Court Marshall
- Doraville
- Douglas County E-911
- Douglas County
- Douglasville

- Dunwoody
- East Point
- Fannin County E-911
- Fayetteville
- Flowery Branch
- Floyd County E-911
- Floyd County
- Forest Park
- Forsyth County Sheriff
- Fulton County Emergency Communications E-911
- Fulton County
- Fulton County Schools
- Gainesville
- Georgia Bureau of Investigation
- Georgia Department of Transportation
- Georgia Gwinnett College
- Georgia World Congress Center Public Safety
- Gold Cross EMS
- Gold Star EMS, LLC
- Golden Isles EMS
- Grady Health System
- Grantville
- Griffin
- Gwinnett County Department of Fire & Emergency Service

- Gwinnett County Department of Information Technology Services
- Gwinnett County
- Hall County
- Hall County E-911
- Hall County Animal Control
- Hall County Emergency Management Agency
- Hartsfield-Jackson Atlanta International Airport
- Henry County
- Hinesville
- Houston County
- Jasper County E-911
- Johns Creek
- Lawrenceville
- Lumpkin County E-911
- Lumpkin County
- Marietta
- McDonough
- Metropolitan Atlanta Rapid Transit Authority
- Milton
- Newnan
- Northeast Georgia Health Systems
- Oakwood
- Perry

- Powder Springs
- Rome
- Roswell
- Rural Metro Ambulance
- Sandy Springs
- Savannah Air National Guard Base
- Savannah-Chatham Metropolitan
- Smyrna
- Snellville
- South Star Ambulance Service
- SouthSide Mercy Ambulance
- Spalding County
- Statesboro
- Stephens County E-911
- Toombs County
- Unified Government of Athens-Clarke County
- Warner Robins
- Whitfield County E-911
- Whitfield County
- Woodstock



# DeKalb County Police & Fire, GA

- DeKalb County 911 provides full dispatch services to all of unincorporated DeKalb County, and to the cities of Avondale Estates, Clarkston, Pine Lake, Lithonia, & Stone Mountain. The center provides Fire-Rescue dispatch services to the cities of Brookhaven, Chamblee, Decatur (rescue only), Doraville, and Dunwoody, as well as to the portion of Atlanta which lies in DeKalb Co. The center answers Animal Services calls after hours.
- Population: 756,558
- Square Miles: 271
- **Annual Call Volume: 1.3 Million**
- CAD Seats: 100
- Mobile Units: 1,400+
- **Client Since August 2016 for Enterprise CAD and Mobile/Classic RMS since 1999**







# Gwinnett County Police & Fire, GA – in implementation

- The Gwinnett County Police Department manages the Emergency Communications Center that serves as the primary PSAP for Gwinnett County. Along with handling call-taking and dispatch for the County Police Department, Sheriff's Office, Gwinnett County Fire and Emergency Services, and the City of Lilburn, the Gwinnett County PSAP processes and transfers calls for five local cities, and dispatches part-time for the Georgia State Police (GSP).

- Population: 927,781, making it the second-most populous county in Georgia.

- Square Miles: 437

- **Annual Call Volume: 948,123**

- CAD Seats: 90

- Mobile Units: 1,300+

- WebRMS Clients: 750

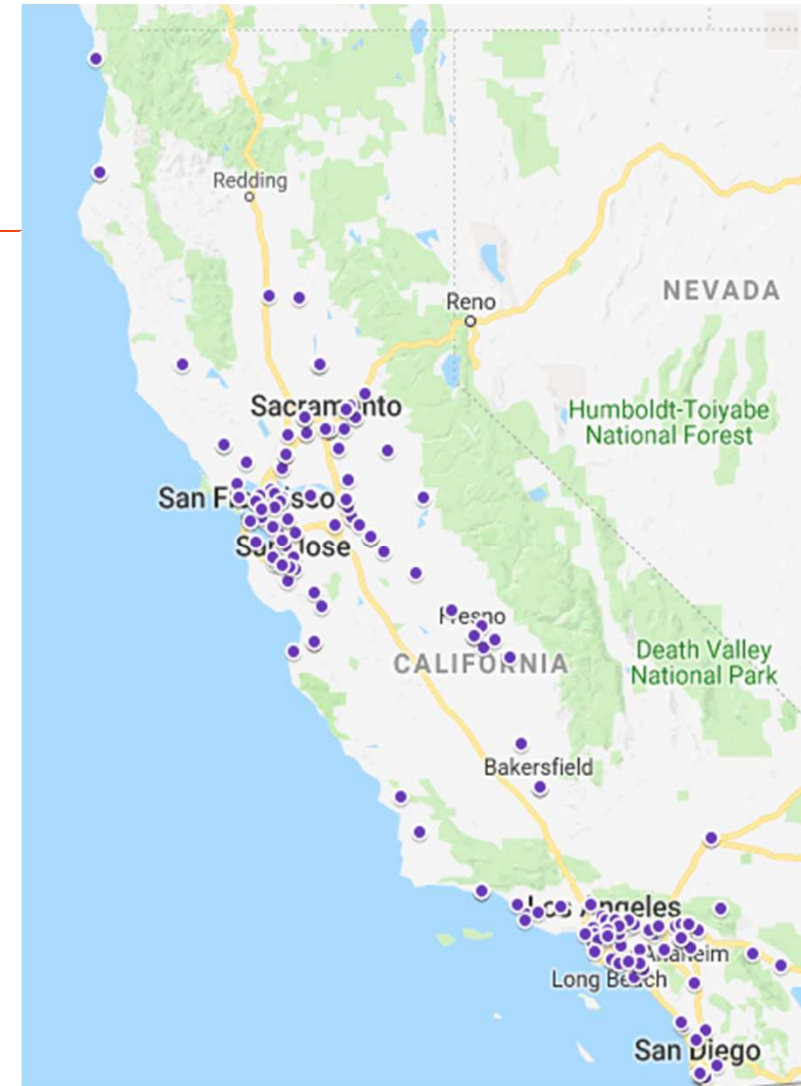


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# California Highway Patrol, CA

- **Largest State Police Agency in the US**
- Sworn Officers: 7,300
- Civilian Personnel: 3,200
- Square Miles: 164,000
- Population: 36 Million
- Incidents per day: 20,000+
- CAD Positions: 400
- Mobile Units: 3,000
- **Supporting 25 communication centers via 4 main hubs throughout California**
- **All hubs linked through seamless CAD to CAD interface**
- Client since May 2011



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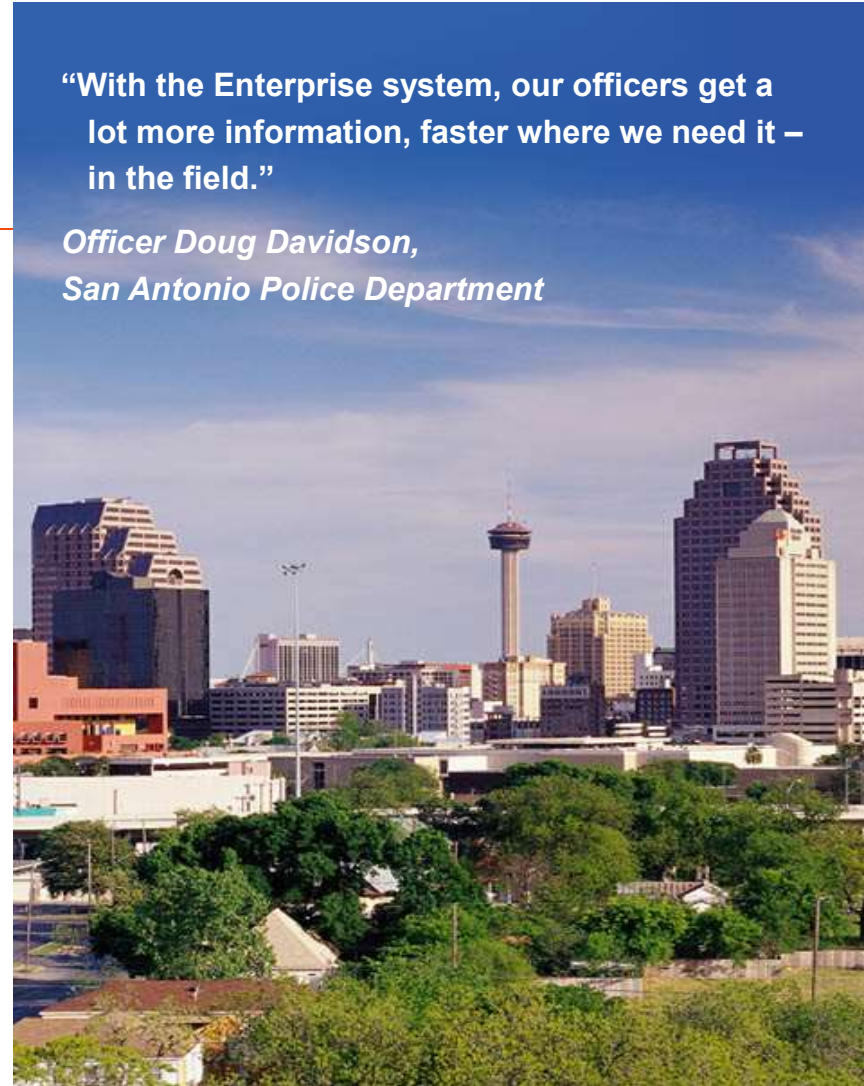


# City of San Antonio – Bexar County, and the City of Schertz, TX – *Police, Fire, EMS*

- **7th Largest City in the US**
- Serving:
  - San Antonio Police & Fire
  - Bexar County Sheriff
  - City of Schertz
- Population: 1.7 Million
- Square Miles: 1,300
- **Annual Call Volume: 1.5 Million**
- CAD Seats: 176
- Mobile Units: 2,000+
- Client Since July 2010

“With the Enterprise system, our officers get a lot more information, faster where we need it – in the field.”

*Officer Doug Davidson,  
San Antonio Police Department*



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# Anoka County, MN

*The Anoka County collaborative's initiative for a new public safety enterprise was driven by the need for seamless integration of applications in its 911 center, law enforcement, jail, and fire agencies.*

- **Agencies Served: 26 Law & Fire Agencies**
- Annual Calls Volume: 240,000
- Annual Case Reports: 126,000
- Population: 336,414
- Sworn Personnel: 422
- CAD Workstations: 17
- Mobile Workstations: 375
- Law RMS/FBR Workstations: 22
- FDM Fire Records
- IQ and Analytics
- Client since 2015

*"We are excited that for the first time in history, all agencies within Anoka County will be integrated on the same public data system, setting the standard for communities nationwide. With the new TriTech system, we will have 911 central communications, law enforcement, the jail, and fire protection on one system, and are able to minimize data entry, share data, and most important, improve officer and citizen safety."*

*Tony Palumbo  
Chair, JLEC*



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# Local Government Information Systems, MN

*LOGIS formed in 1972 to provide management information systems, support, and related services to its members. In many ways, LOGIS acts as an extension of the information technology department for each of its member organizations. After a failed implementation with Motorola, LOGIS was seeking proven Tier 1 CAD, Mobile, RMS solution that could manage its complex operations.*

- **Agencies Served: Law, Fire, EMS**
- Annual Calls Volume: 725,000
- Population: 1,500,000
- Sworn Personnel: 1,500
- **CAD Workstations: 46**
- **Mobile Workstations: 549**
- **Law RMS/FBR Workstations: 635**
- FDM Fire Records
- Client since 2015

*After an extensive evaluation process, the group selected TriTech for all applications even though there was no single vendor requirement. Both CAD/Mobile and RMS evaluators felt the TriTech solutions best fit our complex needs. What really impressed the consortium was TriTech's ability to get information efficiently to and from the end users to improve public safety."*

*Tom Folie, Manager of Public Safety Applications*



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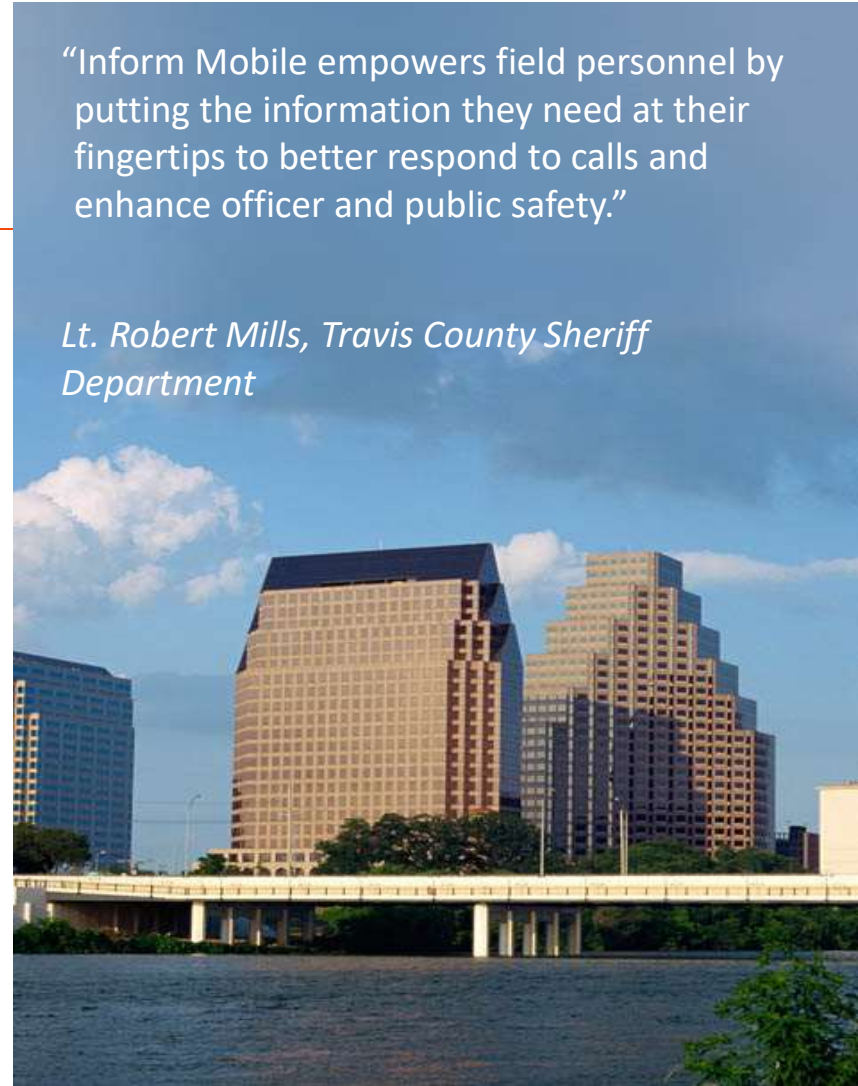
# Austin-Travis County, TX

*Police, Fire & EMS*

- **4th Largest City in Texas**
- Serving:
  - Austin Police & Fire
  - Austin-Travis County EMS
  - Travis County Sheriff
  - Austin-Bergstrom International Airport
  - Texas Department of Transportation
- Annual Call Volume: 1.7 Million
- Population: 1.2 Million
- Square Miles: 1,022
- **CAD Positions: 140    Mobile Licenses: 1,800**
- FDM Fire Records
- Client Since May 2004

“Inform Mobile empowers field personnel by putting the information they need at their fingertips to better respond to calls and enhance officer and public safety.”

*Lt. Robert Mills, Travis County Sheriff  
Department*



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# Ontario Ministry of Health Canada

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- Province-wide regional CAD systems
- 21 sites
- Population: 12 million
- Square Miles: 415,000
- Call Volume: 1 million+
- Dispatcher/Caller seats: 126
- Client since 2002



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# **THE POWER OF** THE CENTRALSQUARE COMMUNITY

**LARGEST** – The largest market share of any provider

**RAPIDLY GROWING** – 24% Annual Growth for Past 2 Years

**INCREASINGLY CHOSEN** – Over 200 Go-Lives in 2017 – More Than Anyone

**LEADING POLICE** – Represent 1/3 of Top 50 Police Agencies\*

**LEADING FIRE** – Represent 1/2 of Top 50 Fire Agencies\*

**LEADING EMS** – Represent 1/3 of Top 50 EMS Agencies\*

**LEADING MUNICIPALITIES** – Represent 90 of Top 100 Municipalities

**...and INTERCONNECTED** 1/3 of the top 18 cities in the country have systems that enable coordinated Fire and Police response. **They are all powered by TriTech along with 4,500 other agencies!**

\*Top population size cities

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THE BEST AGENCIES ARE **REINVENTING THEMSELVES** FOR AN  
INTERCONNECTED FUTURE



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